Message Text

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CONFIDENTIAL JAKARTA 12644

DEPT PLS PASS AMBASSADOR NEWSOM

E.O. 11652: GDS TAGS: ENRG, EFIN, ID

SUBJECT: INDONESIANS ESCALATE IRS ISSUE ON OIL COMPANY TAXES

REF: (A) JAKARTA 11828, (B) JAKARTA 12578

1. SUMMARY: DURING THE U.S.- ASEAN DIALOGUE IN MANILA LAST WEEK MINISTER OF TRADE PRAWIRO, LEADER OF GOI DELEGATION, REQUESTED MEETING WITH UDERSECRETARY COOPER TO DISCUSS OIL TAX ISSUE. INDOENSIANS STRESSED IMPORTANCE OF EARLY SATISFACTORY RESOLUTION OF CONSOLIDATION ISSUE AS THIS IMPINGES DIRECTLY ON OIL COMPANY INVESTMENT DECISIONS FOR INDOENSIA. END SUMMARY.

2. IN ADDITION TO MINING MINISTER SADLI'S APPROACH TO EMBASSY OFFICERS REPORTED REF A, THE IRS TAX ISSUE WAS RAISED WITH UNDERSECRETARY COOPER BY THE INDONESIAN DELEGATION DURING THE U.S.-ASEAN DIALOGUE IN MANILA LAST WEEK. MINISTER OF TRADE RADIUS PRAWIRO, LEADER OF THE INDOENSIAN DELEGATION, REQUESTED A BILATERAL MEETING WITH MR. COOPER. PRESENT DURING THE DISCUSSION, IN ADDITION TO THE UNDERSECRETARY, WERE MR. HUFBAUER (DEPUTY ASSISTANT SECRETARY FOR TRADE AND INVESTMENT POLICY, TREASURY) AND E/C COUNSELOR FROM THIS EMBASSY. PARTICIPATING ON THE INDOENSIAN SIDE WERE MINISTER PRAWIRO, DR. MOOY (DEPUTY CHAIRMAN, BAPPENAS), CONFIDENTIAL

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MR. SALAMUN (SECRETARY GENERAL, DEPARTMENT OF FINANCE), AND MR. ZAHAR (CHIEF, COORDINATING AGENCY FOR FOREIGN CONTRACTORS, PERTAMINA). THE INDOENISANS GAVE UNDERSECRETARY COOPER A MEMORANDUM ENTITLED "ELIGIBILITY FOR U.S. FOREIGN TAX CREDIT OF AMERICAN OIL COMPANIES OPERATING IN INDONEISA AS RELATED TO CONSOLIDATED TAX BASE" AS WELL AS A MEMO ENTITLED "DEVELOPMENT REVIEW OF THE PRODUCTION

SHARING CONTRACT". COPIES BEING POUCHED TO EA/TIMBS.

3. THERE WAS A CORDIAL AND FRANK EXCHANGE OF VIEWS ON THE ISSUE. UNDERSECRETARY COOPER SAID HE WOULD TAKE UP THE PROBLEM WITHIN THE USG. DEPUTY ASSISTANT SECRETARY HUFBAUER INDICATED THAT THERE MIGHT BE A CHOICE AMONG THREE ALTERNATIVE ROUTES: (A) THE TAX TREATY ROUTE WHICH WOULD PROVIDE MORE STABILITY IN THE LONG TERM, (B) THE LEGAL ROUTE THROUGH LEGISLATION OR LITIGATION OF THE ISSUE, AND (C) THE IRS RULING ROUTE, CURRENTLY BEING PURSUED BY THE OIL COMPANIES AND THE GOI. GOI OFFICIALS WERE NOT TOO BULLISH ABOUT THE TAX TREATY ROUTE WHICH THEY FELT WOULD BE TOO TIME CONSUMING. THEY FELT STRONGLY THAT THE ISSUE SHOULD BE RESOLVED NOW IN ORDER TO PERMIT THE COMPANIES TO PROCEED WITH PLANS FOR FURTHER EXPLORATION ACTIVITIES. DEPUTY ASSISTANT SECRETARY HUFBAUER SAID THAT HE WOULD CONCENTRATE ON THE PROBLEM UPON HIS RETURN TO WASHINGTON.

4. AN UNCLEARED RECORD OF THE MANILA CONVERSATION WITH UNDERSECRETARY COOPER DRAFTED BY THE INDOENSIANS IS BEING FORWARDED TO EA/TIMBS. RIVES

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